# FINANCIAL EDUCATION BRAZIL

IEC FINANCIAL LITERACY FORUM

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#### TRADICIONAL ROLES AND NEW ONES

#### **Government activities**

- Regulation
- Supervison/Enforcement
- Registration
- Dispute Settlement
- Supply goods/services directly
- Contract with private firms



Collaboration with private and public entities

#### WHY?

- Resources
- Productivity
- Information
- Legitimacy



#### WHY NOT?

- Monitoring costs
- Complex implementation
- Accountability
- Discretion

Collaborative Governance: Private Roles for Public Goals in Turbulent Times. John D. Donahue and Richard J. Zeckhauser. Princeton University Press. 2011.



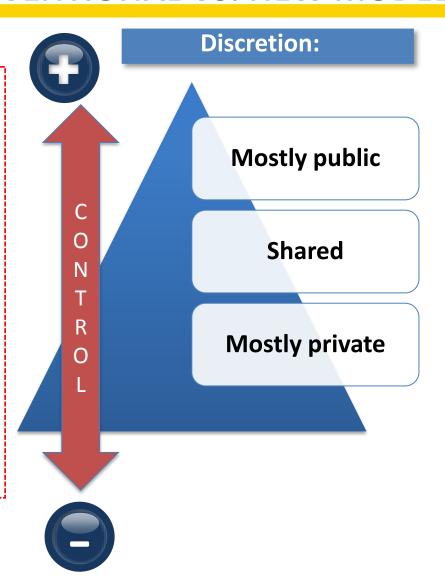
## DELIVERY OF PUBLIC GOODS: CONVENTIONAL VS. NEW MODEL

### Conventional Modek (DIRECT DELIVERY):

Direct delivery of public goods

#### New model ("DELEGATED DELIVERY")

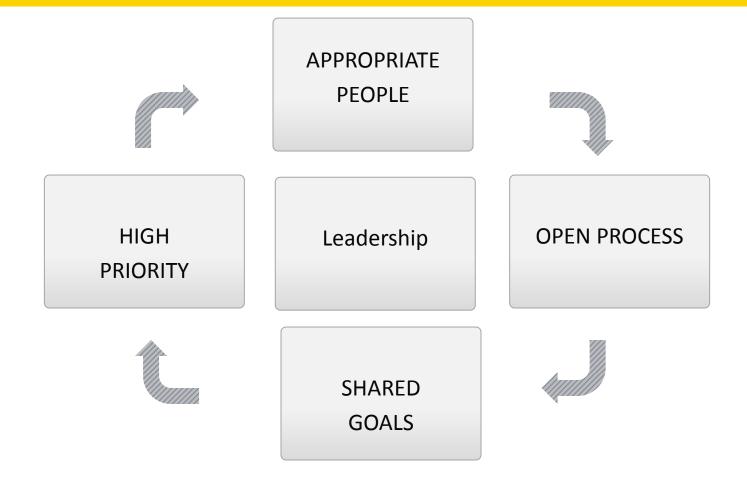
 Changes in the division of responsibility for the delivery of public goods (increased participation of private agencies)



<sup>\*</sup>Collaborative Governance: Private Roles for Public Goals in Turbulent Times. John D. Donahue and Richard J. Zeckhauser. Princeton University Press. 2011.



### **COLLABORATION FRAMEWORK\***



<sup>\*</sup> Linden, Russel Matthew. Leading Across Boundaries: Creating Collaborative Agencies in a Networked World.



### **7 KEY COLLABORATIVE FACTORS\***

The partners have a shared, specific interest or purpose that they are committed to and can't achieve on their own.

The partners want to pursue a collaborative solution now and are willing to contribute to the effort.

The appropriate people are at the table.

The partners have an open, credible process.

<sup>\*</sup> Linden, Russel Matthew. Leading Across Boundaries: Creating Collaborative Agencies in a Networked World.



### 7 KEY COLLABORATIVE FACTORS\*

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The effort has a passionate "champion" (or "champions"), with credibility and clout.

6

The partners have trusting relationships.

7

The partners use the skills of collaborative leadership.

<sup>\*</sup> Linden, Russel Matthew. Leading Across Boundaries: Creating Collaborative Agencies in a Networked World.



#### **MULTILATERAL PARTNERSHIPS**

## Advisory Committee on Educ. (CVM) - 2006

- CVM Rule # 498
- CVM, SRO's and capital market associations
- Capital Market Education
- New initiatives (professors, journalists and judges)
- Execution: shared responsibilities

Financial Regulators WG 2007-10

### National Committee for FE (Financial regulators) - 2011

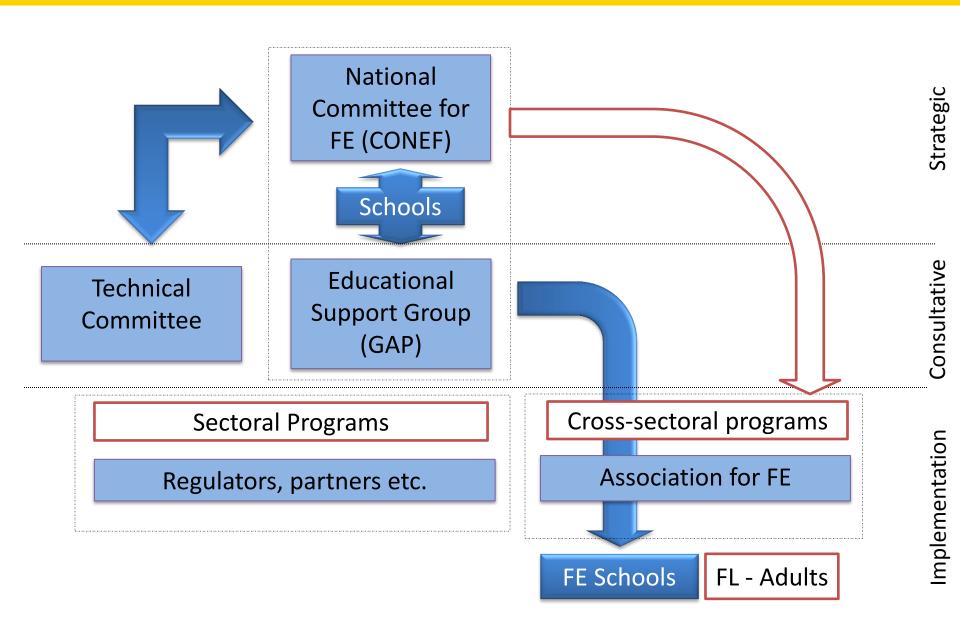
- Federal Decree # 7,397
- Multiple public/private agencies
- Financial Literacy (e.g. Schools FE)
- National Strategy for FE
- Execution: nonprofit association funded by 4 SRO's (banking, insurance, capital market)

## Behavioral Sciences Advisory Panel (CVM) - 2014

- CVM Rule # 720
- CVM and researchers + invited SRO's Universities
- Experts choosen to inform evidence-based public policy



## NATIONAL STRATEGY FOR FE (ENEF) GOVERNANCE





#### **BRAZILIAN "MONEY WEEK"**

















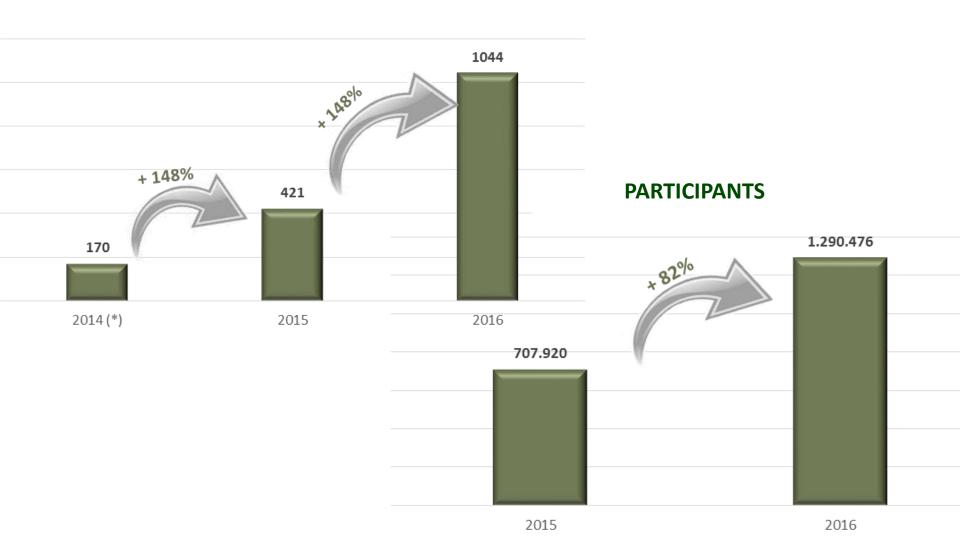






### **BRAZILIAN "MONEY WEEK"**

#### **EVENTS/INITIATIVES**





### FINANCIAL EDUCATION IN SCHOOLS TIMELINE

2008-09

PROGRAM CONCEPTION

2010-11

PILOT PROJECT High-School 2014

**IMPLEMENTATION** 

2015

PILOT PROJECT
Primary and Middle
Schools



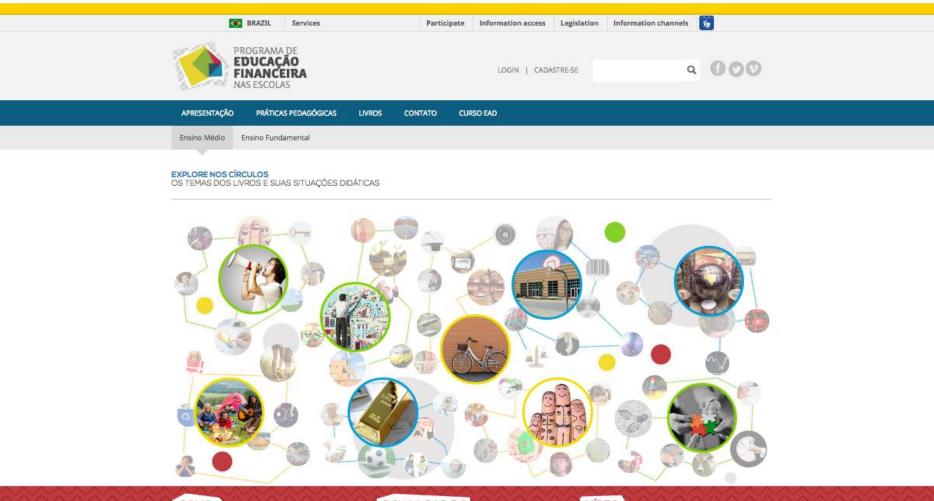


Coordinated by AEF-Brasil (since 2012):

- High-School:
  - 3 books developed and tested (2010-11) – 891 schools/ 26 K students
  - books printed by Min. Education and sent out to 2.974 schools (2014)
  - website FE in Schools launched
- Primary and Middle School:
  - 9 books developed (2011-12)
  - Pilot project (RCT 2015) 200 schools/18k students



## FINANCIAL EDUCATION IN SCHOOLS WEBPAGE



#### IMPLEMENTAR

Como trabalhar a Educação Financeira na escola? Como ajudar os alunos a resolver suas dificuldades, planejar melhor suas vidas para que consigam ter mais condições de alcançarem metas e sonhos?

As escolas podem contribuir de forma significativa ao educar os alunos

#### DOWNLOAD DO MATERIAL

Faça download dos materiais em sua versão integral e sem cortes.

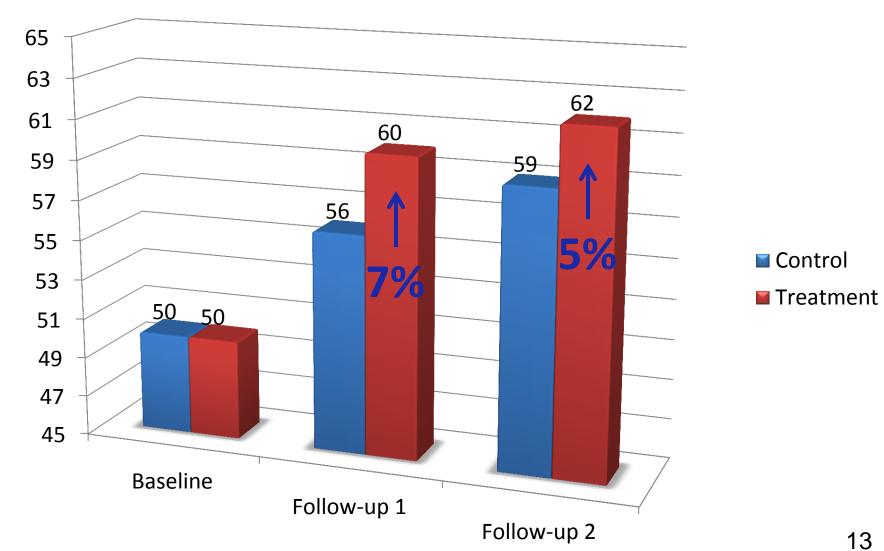


#### VÍDEO



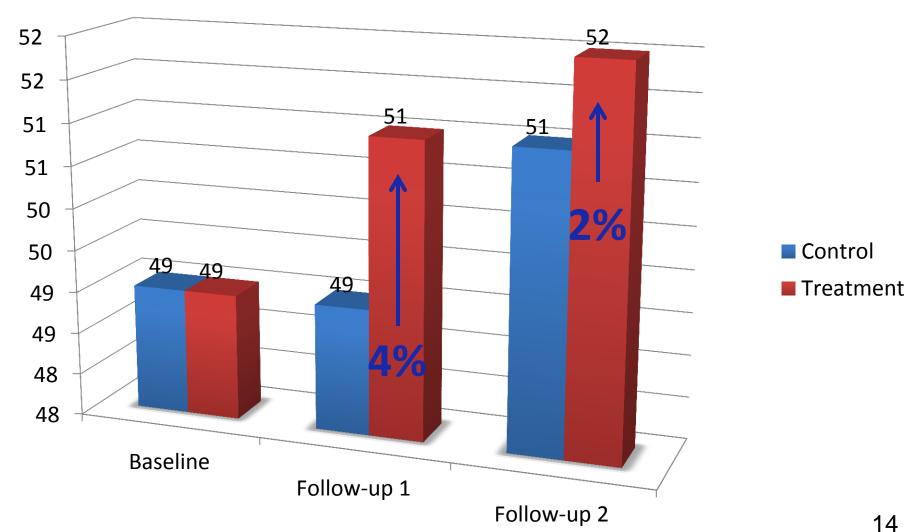


### **HIGH-SCHOOL PILOT PROJECT FINANCIAL LITERACY SCORE**



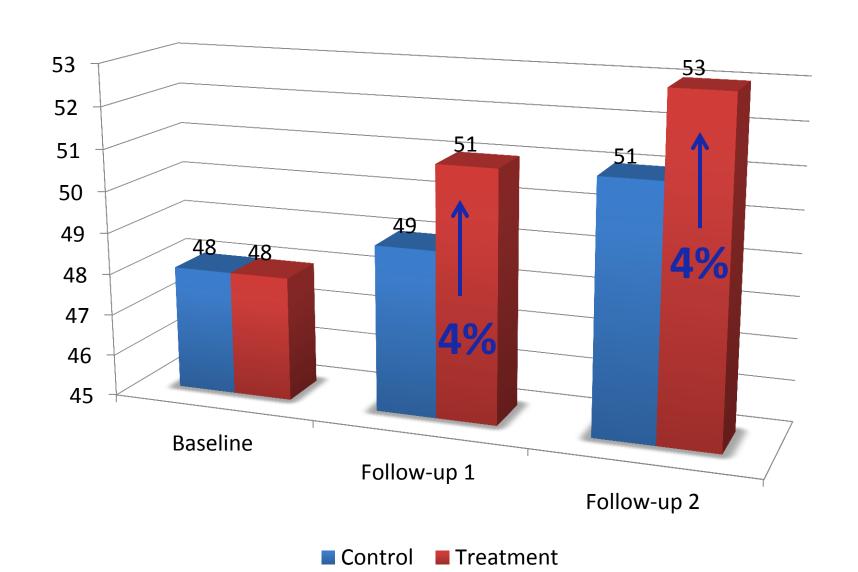


### **HIGH-SCHOOL PILOT PROJECT FINANCIAL AUTONOMY SCORE**





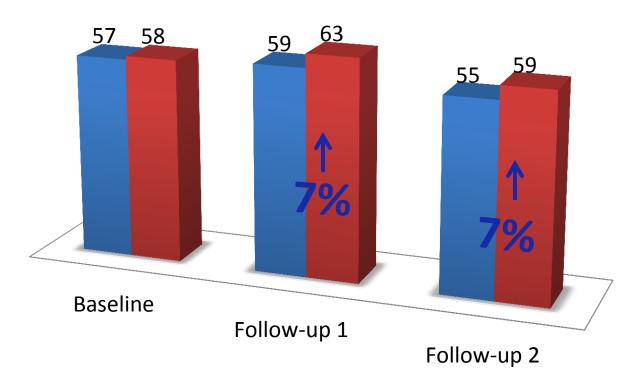
## HIGH-SCHOOL PILOT PROJECT INTENTION TO SAVE (%)





## HIGH-SCHOOL PILOT PROJECT STUDENTS THAT SAVE (%)\*

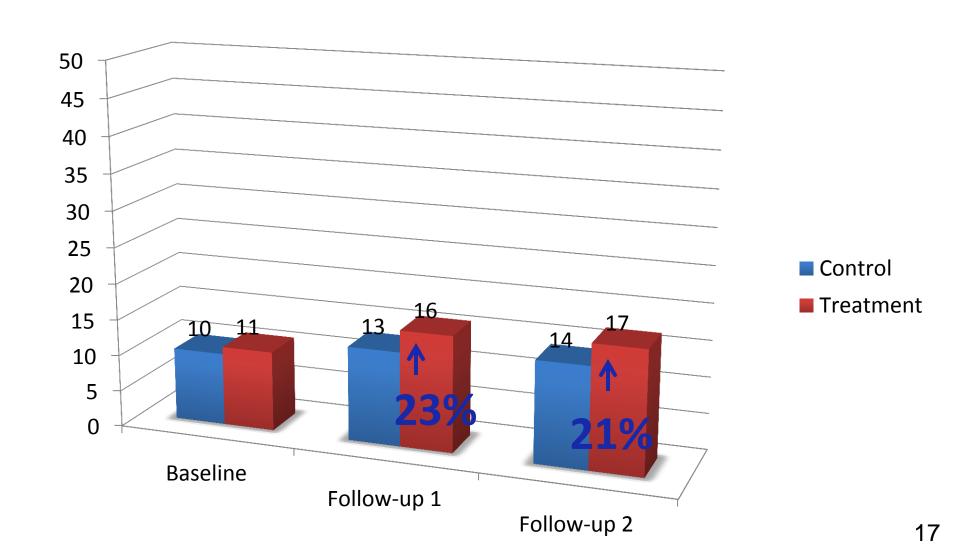
■ Control ■ Treatment



<sup>16</sup> 



## HIGH-SCHOOL PILOT PROJECT STUDENTS THAT CREATE A SHOPPING LIST (%)







#### HIGH-SCHOOL (World Bank, 2012):

- Positive impact on student's financial literacy.
- Financial autonomy scores and intention to save increased.
- Financial behavior improved.
- → a nationwide program could contribute to the policy goal of increasing national savings.

#### PRIMARY AND MIDDLE-SCHOOL (World Bank, 2016)

Positive impact on student's financial literacy\*.

<sup>\*</sup>Pilot project Grades: 3rd, 5th, 7th and 9<sup>th</sup>



### THE "REDIRECTION"

A NEW PROGRAM STRATEGY FOR 2017-2024

**Initiatives** 

FE in Schools Network

ENEF as a

Focus on school teachers

"Platform" (business

Reward good practices (national award etc.)

model)

Foster research on what works and evaluate

New tools (games etc.)

New sponsorship policy

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- Controled pilot project vs. real life operational implementation
- Unexpected lack of financial support
- Implementation issues (coordination public-private)
- Competing priorities
- Governance
- FE as a platform users create and consume value





### Obrigado!

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#### **CVM**

- Website: www.cvm.gov.br
- Investor`s Portal: <u>www.investidor.gov.br</u>
- Blog: <u>pensologoinvisto.cvm.gov.br</u>
- "CVMEducacional" (social media):
  - Twitter: <u>twitter.com/CVMEducacional</u>
  - YouTube: www.youtube.com/CVMEducacional
  - Facebook: <u>facebook.com/CVMEducacional</u>
  - Linkedin: <u>www.linkedin.com/company/cvm</u>

#### **FNFF**

- ENEF (Life&Money) website: <u>www.vidaedinheiro.gov.br</u>
- AEF-Brasil website: <u>www.aefbrasil.org.br</u>
- FE in Schools website: edufinanceiranaescola.org.br